Welcome

Full Cost Calculations Infrastructure Users - Webinar

Monday 2025-06-16, 13:00–14:30

Zoom

- Recording for internal use/notes
- Slides will be shared after at webpage
- Questions after each session and in the end

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Full Cost Calculations Infrastructure Users

Josefin Lundgren Gawell
External Relations
SciLifeLab

Per Lek
External Relations
SciLifeLab

Martin Stankovski Clark
Project manager and
Development Strategist,
Lund University (&SESAM)

**Maria Östman**
Deputy financial
manager
KTH

Claudia Fredolini Co-
Director Clinical Proteomics
and Immunology Platform
KTH

| What	Who	Time
Welcome		5 min
The SciLifeLab Industry Access project	Josefin Lundgren Gawell & Per Lek	10 min
The SESAM project and the new ordinance	Martin Stankovski	10 min
Market analysis, one way to do it	Per Lek	5 min
How KTH works with infrastructure cost models	Maria Östman	20 min
"Case" this is how we did it	Claudia Fredolini	15 min
Q&A		25 min

Who is in the room? 77 signed up

Affiliation of participants
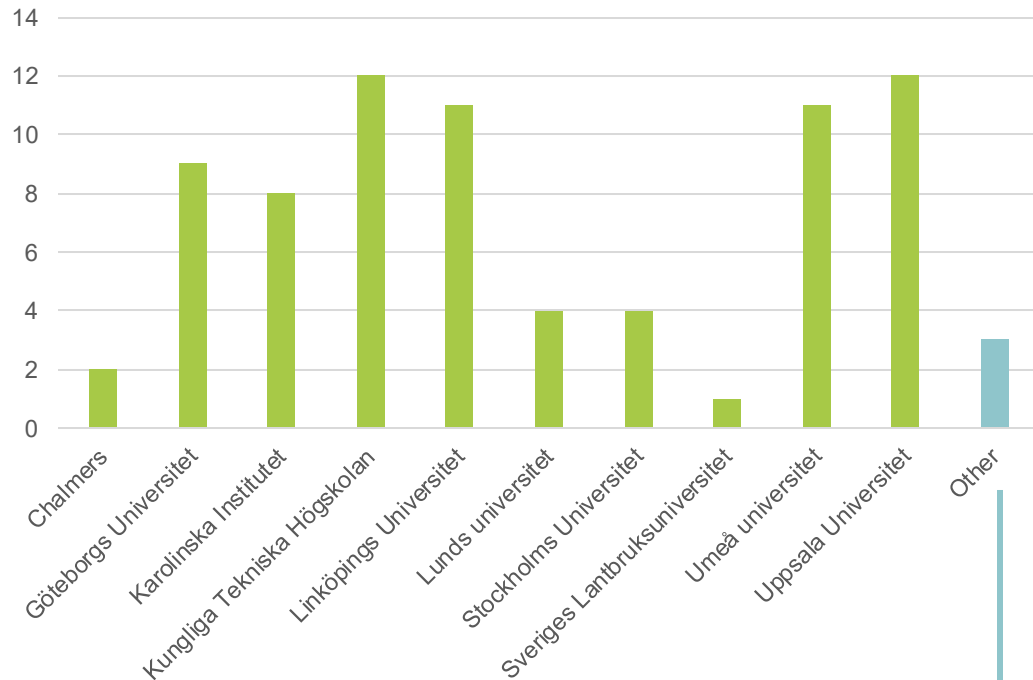
Affiliation, other, please specify
Vinnova
EuroBioImaging

Role of participants
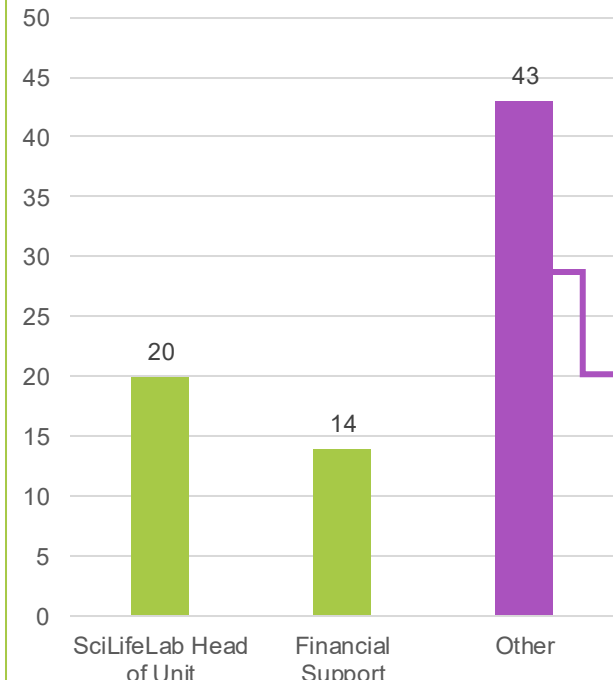
Role, please specify
Coordinator
Senior Legal Counsel SciLifeLab
Staff scientist
RI admin
Outreach coordinator
vice head of operations
Precision medicine infrastructure specialist
Operations office / communications
Innovation advisor, working with Sesam and DeepINK
Research advisor
Clinical Genomics platform
Project coordinator
SciLifeLab Infrastructure Coordinator
Legal
SciLifeLab Operations Office
Lab manager
Head of Core Facility
SciLifeLab Operations Office
Account Manager
Project coordinator SciLifeLab unit
SciLifeLab group leader at CBCS
Faculty of Medicine's infrastructure coordinator
Business Developer Industry Access
SciLifeLab co-director
CMI scientific director
Lab manager
Project manager and Senior Strategist
Lab manager
Research advisor
Scientific director CMI
Research infrastructure analyst
AI Support
programme manager
Data Steward DC
SESAM

Data collected at 77 persons signed up
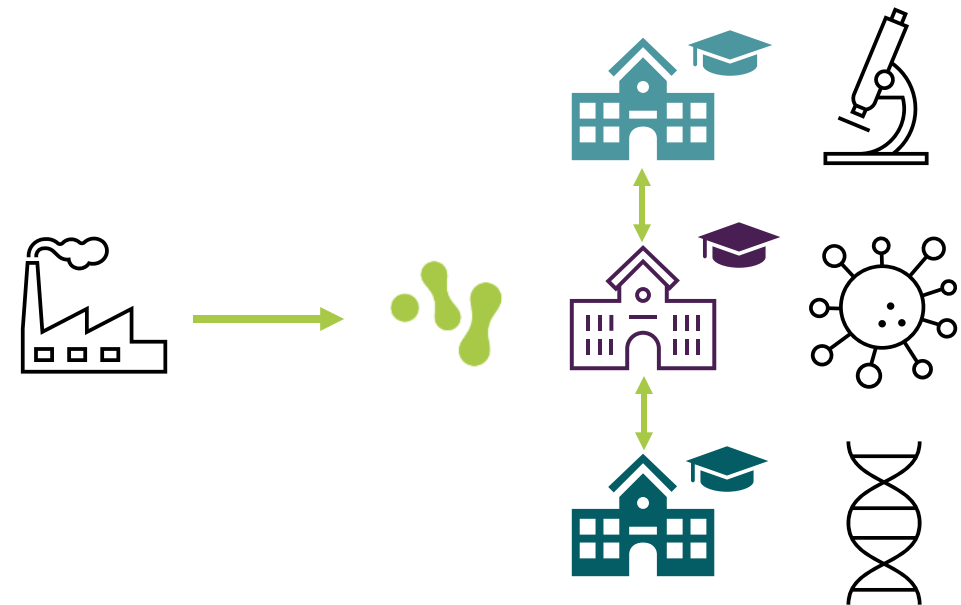
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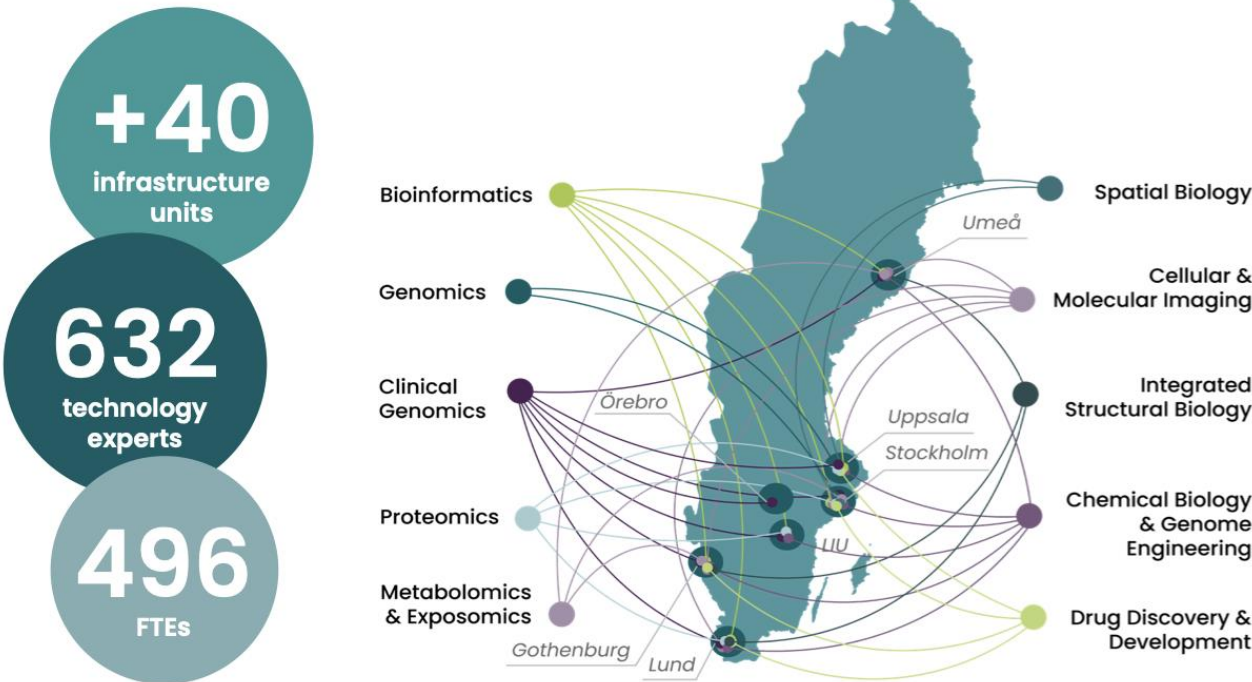# The SciLifeLab Industry Access project

Vision

SciLifeLab infrastructure by the numbers

+40 infrastructure units

632 technology experts

496 FTEs

Infrastructure numbers and distribution of platform operations across 11 Swedish universities.

Bioinformatics
Genomics
Clinical Genomics
Proteomics
Metabolomics & Exposomics

Umeå
Örebro
Uppsala
Stockholm
LIU
Gothenburg
Lund

Spatial Biology
Cellular & Molecular Imaging
Integrated Structural Biology
Chemical Biology & Genome Engineering
Drug Discovery & Development

2 Min. FTEs
85 Max. FTEs

SciLifeLab units are very different in size regarding number of Full-time equivalent (FTE:s).

- Academia, national 78%
- Healthcare 14%
- Academia, international 4%
- Industry 2%
- Other gov. agencies 2%

66 industry collaborations

83 industry users

2024
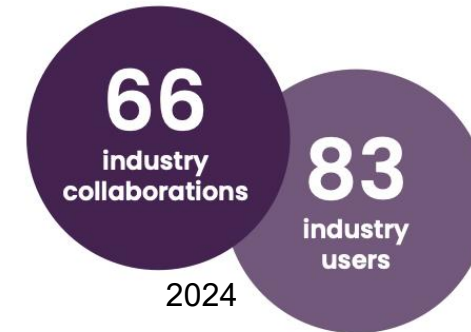
Size of Swedish companies using and/or collaborating with the SciLifeLab Infrastructure

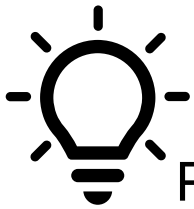| Micro (0–9)	Small (10–49)	Medium (50–249)	Large (250+)
24	25	10	7

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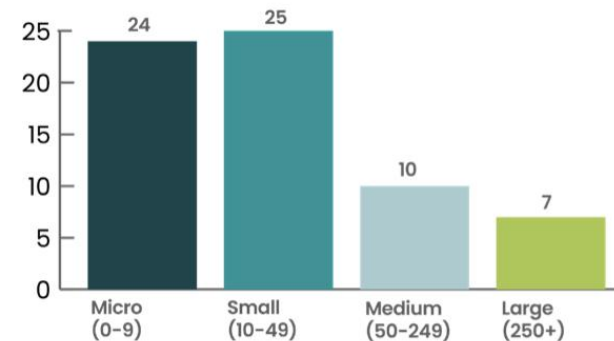
Infrastructure users industry perspective

- 150 unique projects affiliation industry
- 106 different companies

- Not always "easy" from Head of unit or industry perspective

- New ordinance of fees for service ("förordningen") – what does it mean?

Project to focus specifically on SciLifeLab:s offering and challenges with industry users

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SciLifeLab Industry Access – project

2024-2026, PL: Josefin Lundgren Gawell and Per Lek, External Relations

- **Stärkt konkurrenskraft med ökad tillgång för näringslivet till SciLifeLab:s forskningsinfrastruktur.**

- **Strengthened competitiveness with increased access for industry to SciLifeLab's research infrastructure.**

- GOAL 1: Best Practice Guidelines for contratcs between SciLifeLab units and industry users.

- GOAL 2: Best Practice Guidelines for pricing of SciLifeLab:s infrastructure.

- GOAL 3: Implementation of guidelines through purposeful internal and external communication.

https://www.scilifelab.se/external-relations/industry/#h-industry-access-project

VINNOVA
Sweden's Innovation Agency

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Steering group

Meetings 4 times/year

Chair

Sandra Falck
KTH
Head of Operations Office (OO)

Anna Frejd
KTH
Communications Manager OO

Mia Philipsson
UU
Co-Director

Annika Jenmalm Jensen
KI
Infrastructure Director

Anna-Lena Gustavsson
KI
Platform Scientific Director

Maja Neiman
SwedenBIO
Science Director

Maria Östman
KTH
Biträdande ekonomichef

Markus Cartas-Johansson
KTH
Senior Legal Counsel

Tobias Sparrman
Umeå University
Head of unit

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Project activities

Surveys

| Survey to Head of units | Survey to previous Industry users | Survey to Companies |

SciLifeLab Industry Access
SURVEY SUMMARY REPORT 2025

[Report](#) online

Webinar
- Full cost models
- Contracts

Workshops
Each site and/or "responsibility" area
- SciLifeLab Head of Unit ++
- University-Infra-responsible
- University – Legal capacity
- University – Economy capacity

Outreach
- External fairs/conferences
- Infra-Industry webinar
- Match making at SciLifeLab events

Information
- Project info and guidelines on scilifelab.se

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Survey results

Full cost model & calculations

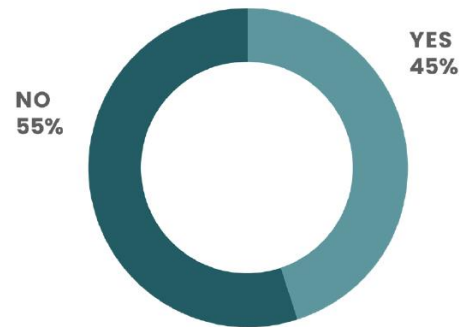*All SciLifeLab units have a full cost model, as stated in the general terms and conditions.*

Are you confident with your full-cost model and how to implement it?

YES 69%

NO 31%

Is there a need for (more) support from the university to update the full cost model?

YES 55%

NO 45%

Is the cost model developed with economic support from a university controller?

YES 45%

NO 55%

Do you know who to contact for help with pricing calculations at your university?

YES 45%

NO 55%

Conclusion

55% of the units state more help is needed regarding full cost calculations.

The respondents that replied they need more support and/or don't know who to contact for help with pricing calculations came from 8 different universities, indicating that it is relevant to establish these contacts at all universities.

Action: connect the head of units in need of more cost and pricing support within their own university